

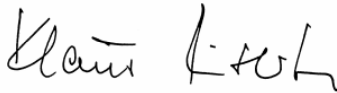
September 2007
Executive Board**Letter of Intent "Entrepreneurial Responsibility"**

The Executive Board of Phoenix Contact is committed to its entrepreneurial responsibility for protecting human rights and observing the working rules as well as practiced environmental protection. Any business activity and entrepreneurial processes shall adhere to these principles. This shall apply to headquarters of the company as well as to all sites worldwide.

Our business policy is oriented towards optimizing economic success as well as social and financial matters. Flexible working models, adequate remunerations and the exclusion of compulsory and child labour and all types of discrimination are laid down in our corporate strategy. Active care for health and safety of all employees are an integral part of our corporate culture. Towards employees, customers, suppliers and business partners alike this is understood as a trustful cooperation based on partnership. The corporate guidelines can be viewed at any time.

To underline the sustained handling of ecological and social responsibility we became member of the Global Compact of the United Nations. We will orient our business policy towards observing the principles of the Global Compact.

Phoenix Contact GmbH & Co. KG



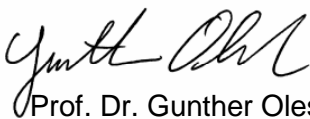
Klaus Eisert




Roland Bent



Dr. Martin Heubeck



Prof. Dr. Gunther Olesch



Frank Stührenberg



Dr. Heinz Wesch